

# Mass Bay District Profit & Loss

July 2009 - June 2010

|   | Total                |
|---|----------------------|
| <b>Income</b>                                     |                      |
| 4010 District Fair Share                          | 155,777.25           |
| 4020 UUA Annual Program Fund                      | 40,395.84            |
| <b>4100 Conference &amp; Training</b>             |                      |
| 4190 Congregational Training                      |                      |
| 4190.1 LC01                                       | 3,071.00             |
| 4190.3 LC03                                       | 3,690.00             |
| 4190.4 LC04                                       | 2,255.00             |
| 4190.5 LC05                                       | 570.00               |
| 4190.7 LC Series                                  | 665.00               |
| 4190.8 Staff Start-Up                             | 190.00               |
| 4190.9 PresMinConvocation                         | 290.00               |
| <b>Total 4190 Congregational Training</b>         | <b>\$ 10,731.00</b>  |
| 4191 RE Training                                  |                      |
| 4191.1 OWL01                                      | 6,900.00             |
| 4191.2 OWL02                                      | 6,900.00             |
| 4191.3 OWL03                                      | 6,600.00             |
| 4191.4 OWL04                                      | 5,760.00             |
| 4191.6 Renaissance Module                         | 4,875.00             |
| 4191.8 Youth Ministry Training                    | 2,094.36             |
| <b>Total 4191 RE Training</b>                     | <b>\$ 33,129.36</b>  |
| 4192 Other Training                               |                      |
| 4192.1 Retreat Facilitation                       | 960.00               |
| 4192.2 MinStudy                                   | 16,500.00            |
| 4192.7 Collegial Conversations                    | 1,154.85             |
| 4192.8 Transforming Our Whiteness                 | 1,192.70             |
| <b>Total 4192 Other Training</b>                  | <b>\$ 19,807.55</b>  |
| 4194 Youth Con                                    |                      |
| 4194.1 YC01                                       | 3,348.47             |
| <b>Total 4194 Youth Con</b>                       | <b>\$ 3,348.47</b>   |
| 4196 Spring Conference Annual Meeting             | 2,243.13             |
| <b>Total 4100 Conference &amp; Training</b>       | <b>\$ 69,259.51</b>  |
| <b>4200 Investments Income</b>                    |                      |
| 4205 Royalties                                    | 66.38                |
| 4210 Bank Interest                                | 387.23               |
| 4220 Return on Investments - UUA Funds            | 1,576.17             |
| <b>Total 4200 Investments Income</b>              | <b>\$ 2,029.78</b>   |
| <b>4230 Other Income</b>                          |                      |
| 4231 Mystery Worshipper                           | 150.00               |
| 4239 Miscellaneous                                | 1,330.00             |
| <b>Total 4230 Other Income</b>                    | <b>\$ 1,480.00</b>   |
| <b>4260 Income from Reserves</b>                  |                      |
| 4300 Unrestricted Reserves Transfer               | 6,150.98             |
| <b>Total 4260 Income from Reserves</b>            | <b>\$ 6,150.98</b>   |
| <b>4400 Grants</b>                                |                      |
| 4040 Stoneham Trust                               | 5,000.00             |
| 4050 Universalist Church Sch Trust                | 825.00               |
| 4420 YACM Professional Staff                      | 5,000.00             |
| 4430 Woburn Funds                                 |                      |
| 4430.1 Woburn Funds Pass-through to Congregations | 32,514.00            |
| 4430.2 Woburn Funds for MBD                       | 20,000.00            |
| <b>Total 4430 Woburn Funds</b>                    | <b>\$ 52,514.00</b>  |
| 4440 Multimedia UUA-FP Grant                      | 14,635.00            |
| 4460 Chalice Lighters                             | 899.04               |
| <b>Total 4400 Grants</b>                          | <b>\$ 78,873.04</b>  |
| <b>Total Income</b>                               | <b>\$ 353,966.40</b> |

| Expenses  |                     |
|---|---------------------|
| <b>5000 MBD Directors</b>                         |                     |
| 5010 District Board Meetings                      | 738.95              |
| 5030 Board Development                            | 77.18               |
| 5036 Board Support                                | 76.16               |
| 5037 NE Regional Meetings                         | 2,077.43            |
| 5037.1 Non-employee Compensation                  | 500.00              |
| <b>Total 5037 NE Regional Meetings</b>            | <b>\$ 2,577.43</b>  |
| 5040 MBD President Dues                           | 400.00              |
| 5050 MBD President for GA                         | 975.28              |
| 5060 Volunteer Appreciation                       | 59.03               |
| 5080 New Staff Search                             | 206.88              |
| 5090 Annual Meeting                               | 1,665.02            |
| <b>Total 5000 MBD Directors</b>                   | <b>\$ 6,775.93</b>  |
| <b>6000 MBD Staff</b>                             |                     |
| <b>5500 District Executive</b>                    |                     |
| 5510 Compensation - District Portion              | 36,585.16           |
| 5520 Professional Expense                         | 0.00                |
| 5521 Resources - Books/Subscriptions              | 924.40              |
| 5521.2 Subscriptions                              | 144.58              |
| <b>Total 5521 Resources - Books/Subscriptions</b> | <b>\$ 1,068.98</b>  |
| 5522 Travel                                       | 1,257.48            |
| 5522.1 Mileage                                    | 2,078.20            |
| 5522.2 Conference Registration Fees               | 1,300.00            |
| 5522.3 Tolls                                      | 403.81              |
| 5522.4 Lodging                                    | 875.88              |
| 5522.5 Airfare                                    | 1,270.97            |
| 5522.6 Parking                                    | 298.00              |
| <b>Total 5522 Travel</b>                          | <b>\$ 7,484.34</b>  |
| 5523 Phone  | -120.87             |
| 5524 Entertainment/Meals                          | 3,172.42            |
| 5525 Supplies                                     | 569.98              |
| 5526 Dues   | 360.00              |
| 5529 Staff Appreciation                           | 556.58              |
| <b>Total 5520 Professional Expense</b>            | <b>\$ 13,091.43</b> |
| <b>Total 5500 District Executive</b>              | <b>\$ 49,676.59</b> |
| <b>6100 Director of Program Development</b>       |                     |
| 6110 Compensation - District Portion              | 52,022.92           |
| 6120 Professional Expense                         | 0.00                |
| 6121 Resources - Books/Subscriptions              | 18.95               |
| 6122 Travel                                       | 0.00                |
| 6122.1 Mileage                                    | 2,030.14            |
| 6122.2 Conference Registration Fees               | 1,859.00            |
| 6122.3 Tolls                                      | 17.60               |
| 6122.4 Lodging                                    | 941.81              |
| 6122.5 Airfare                                    | 1,112.20            |
| 6122.6 Parking                                    | 33.00               |
| <b>Total 6122 Travel</b>                          | <b>\$ 5,993.75</b>  |
| 6123 Phone  | 130.19              |
| 6124 Entertainment/Meals                          | 1,827.21            |
| 6125 Supplies                                     | 1,467.52            |
| 6126 Dues   | 605.00              |
| <b>Total 6120 Professional Expense</b>            | <b>\$ 10,042.62</b> |
| <b>Total 6100 Director of Program Development</b> | <b>\$ 62,065.54</b> |
| <b>6200 District Administrator</b>                |                     |
| 6210 Salary                                       | 45,319.92           |
| 6220 Pension                                      | 4,531.20            |
| 6240 Other Insu                                   | 801.24              |
| 6250 Professional Expense                         | 200.10              |
| <b>Total 6200 District Administrator</b>          | <b>\$ 50,852.46</b> |

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|--|----------------------|
| <b>6300 Program Coordinator</b>              |                      |
| 6310 Salary                                  |                      |
| 6310.2 Program Administration                | 17,013.00            |
| 6310.3 Multimedia Project                    | 7,557.00             |
| <b>Total 6310 Salary</b>                     | <b>\$ 24,570.00</b>  |
| 6320 Pension                                 | 1,700.50             |
| 6330 Health Insurance                        |                      |
| 6330.1 Health Insurance district portion     | 9,250.26             |
| 6330.2 Health Insurance withheld from salary | -4,809.48            |
| <b>Total 6330 Health Insurance</b>           | <b>\$ 4,440.78</b>   |
| 6340 Other Insurance                         | 60.00                |
| <b>Total 6300 Program Coordinator</b>        | <b>\$ 30,771.28</b>  |
| <b>6500 Youth/YA/CM Coordinator</b>          |                      |
| 6510 Salary                                  | 12,500.03            |
| 6520 Professional Expense                    | 1,030.91             |
| <b>Total 6500 Youth/YA/CM Coordinator</b>    | <b>\$ 13,530.94</b>  |
| 6800 Payroll Taxes                           | 6,302.84             |
| 6850 Congregation Consultants                | 89.00                |
| 6850.1 Non-employee Compensation             | 750.00               |
| <b>Total 6850 Congregation Consultants</b>   | <b>\$ 839.00</b>     |
| <b>Total 6000 MBD Staff</b>                  | <b>\$ 214,038.65</b> |
| <b>7000 MBD Programs</b>                     |                      |
| 7100 Conferences and Training                |                      |
| 7190 Congregational Training                 | 644.90               |
| 7190.1 LC01                                  | 623.41               |
| 7190.3 LC03                                  | 2,707.21             |
| 7190.4 LC04                                  | 315.47               |
| 7190.5 LC05                                  | 96.27                |
| 7190.6 LC06                                  | 0.00                 |
| 7190.7 LC Series                             | 31.71                |
| 7190.8 Staff Start-Up                        | 212.21               |
| 7190.9 PresMinConvocation                    | 310.08               |
| <b>Total 7190 Congregational Training</b>    | <b>\$ 4,941.26</b>   |
| 7191 RE Training                             |                      |
| 7191.1 OWL01                                 | 3,068.11             |
| 7191.11 Non-employee Compensation            | 1,700.00             |
| <b>Total 7191.1 OWL01</b>                    | <b>\$ 4,768.11</b>   |
| 7191.2 OWL02                                 | 5,668.29             |
| 7191.21 Non-employee Compensation            | 1,700.00             |
| <b>Total 7191.2 OWL02</b>                    | <b>\$ 7,368.29</b>   |
| 7191.3 OWL03                                 | 2,976.92             |
| 7191.31 Non-employee Compensation            | 1,700.00             |
| <b>Total 7191.3 OWL03</b>                    | <b>\$ 4,676.92</b>   |
| 7191.4 OWL04                                 | 3,377.19             |
| 7191.41 Non-employee Compensation            | 1,700.00             |
| <b>Total 7191.4 OWL04</b>                    | <b>\$ 5,077.19</b>   |
| 7191.6 Renaissance Module                    | 3,729.57             |
| 7191.61 Non-employee Compensation            | 800.00               |
| <b>Total 7191.6 Renaissance Module</b>       | <b>\$ 4,529.57</b>   |
| 7198 Youth Ministry Training                 | 207.30               |
| 7198.1 Non-Employee Compensation             | 600.00               |
| <b>Total 7198 Youth Ministry Training</b>    | <b>\$ 807.30</b>     |
| <b>Total 7191 RE Training</b>                | <b>\$ 27,227.38</b>  |
| 7192 Other Training                          |                      |
| 7192.2 MinStudy                              | 4,140.17             |
| 7192.21 Non-Employee Compensation            | 2,000.00             |
| <b>Total 7192.2 MinStudy</b>                 | <b>\$ 6,140.17</b>   |
| 7192.7 Collegial Conversations               | 802.30               |
| 7192.8 Transforming Our Whiteness            | 1,145.89             |

|   |               |
|---|---------------|
| Total 7192 Other Training                                 | \$ 8,088.36   |
| 7194 Youth Con  |               |
| 7194.1 YC01   | 2,862.59      |
| 7194.5 YC05   | 0.00          |
| Total 7194 Youth Con                                      | \$ 2,862.59   |
| 7195 Fall & Spring Conference                             |               |
| 7196 Spring Conference                                    | 922.26        |
| Total 7195 Fall & Spring Conference                       | \$ 922.26     |
| Total 7100 Conferences and Training                       | \$ 44,041.85  |
| Total 7000 MBD Programs                                   | \$ 44,041.85  |
| 7200 Programs   |               |
| 7220 MBD Programs   |               |
| 7221 Library  | 1,166.87      |
| 7222 MA Council of Churches Dues                          | 500.00        |
| 7223 General Assembly                                     | 780.00        |
| Total 7220 MBD Programs                                   | \$ 2,446.87   |
| 7230 Other MBD Programs                                   |               |
| 7244 Religious Education Support                          | 205.65        |
| 7245 Youth/YA/CM Support                                  | 3,049.17      |
| 7246 Social Action Support                                | 945.00        |
| Total 7230 Other MBD Programs                             | \$ 4,199.82   |
| Total 7200 Programs                                       | \$ 6,646.69   |
| 7300 Grant Management                                     |               |
| 7330 Woburn Funds   | 113.58        |
| 7340 Multimedia UUA-FP Grant                              | 4,599.91      |
| Total 7300 Grant Management                               | \$ 4,713.49   |
| 7400 Grant Making   | 150.00        |
| 7410 Unrestricted Gift to North Atlantic Chapter of LREDA | 2,500.00      |
| 7430 Woburn Funds Pass-through to Congregations           | 32,514.00     |
| 7460 Chalice Lighters                                     | 899.04        |
| Total 7400 Grant Making                                   | \$ 36,063.04  |
| 8000 Office and Overhead                                  |               |
| 8100 CBD/MBD Office and Overhead                          |               |
| 8110 Office phone and internet                            | 2,118.43      |
| 8120 Postage - Fees & Supplies                            | 275.85        |
| 8130 Printing   | 26.89         |
| 8140 Rent   | 24,000.00     |
| 8145 Utilities  | 586.34        |
| 8150 Supplies   | 738.67        |
| 8160 Constant Contact/E-Communications                    | 3,888.91      |
| 8185 Payroll Service                                      | 353.75        |
| Total 8100 CBD/MBD Office and Overhead                    | \$ 31,988.84  |
| 8200 Overhead Expenses                                    |               |
| 8205 Staff Cell Phones                                    | 4,345.82      |
| 8215 Bank and Credit Card Fees                            | 620.19        |
| 8230 Insurance - Liability/Umbrella                       | 1,181.00      |
| 8271 Depreciation Expense                                 | 1,474.02      |
| 8275 Accounting Service - Quickbooks                      | 576.88        |
| Total 8200 Overhead Expenses                              | \$ 8,197.91   |
| 8300 Escrow   |               |
| 8320 Audit Escrow   | 1,500.00      |
| Total 8300 Escrow   | \$ 1,500.00   |
| Total 8000 Office and Overhead                            | \$ 41,686.75  |
| Total Expenses  | \$ 353,966.40 |
| Net Operating Income                                      | \$ 0.00       |
| Net Income  | \$ 0.00       |